

President & VPs

SANY is fast growing construction equipment manufacture with US\$3.5 Billion revenue in 2008 and US\$5.1 Billion forecast for 2009. As a part of SANY's global expansion plan, SANY will build a manufacturing facility in Sao Paulo, Brazil. We're looking for experienced professionals to join the senior management team. To be a President or VP, you will establish and execute a strategic plan to start up the production plant, develop market share for SANY's product and promote SANY's brand in Brazilian market. SANY is expanding aggressively around the world and this is an outstanding opportunity to develop your career on a path with huge upward mobility potential!

Responsibility

- Develop and implement strategic and tactical plans for the new investment in Sao Paulo area including land acquisition and new plant construction.
- Build up function teams including hiring, training and defining roles & responsibilities for each team member.
- Develop and implement strategic and tactical plans to achieve revenue and profit target.
- SANY's overall operation in Brazil to include establishing and implementing policies, processes and procedures.
- Develop and adhere to an operating and capital budget.
- Track and report to SANY's senior management on all financial and operating status.
- Supervise the design and execution of a customer service plan.
- Motivate and inspire employees to reach their potential and deliver the best results.

Qualification

- Proven track record of success as a leader who will provide positive direction for an organization and make critical decisions.
- Ability to work in a fast paced environment, meet tight deadlines and deliver results.
- High energy, enthusiasm, and passion for new business development.
- Excellent verbal and written communication skills; ability to communicate effectively with senior management, internal function teams and prospects customers.
- Must read and speak Portuguese, mandarin Chinese, and English.
- Willingness to travel internationally and work in China at least 6 months at the beginning of the assignment.
- Commitment to SANY's culture, value and mission.
- Experience successfully managing multiple culture teams preferred.
- Established professional network in local community preferred
- P&L accountability and experience desirable.
- 10+ years of experience in construction equipment industry.
- Bachelor or above degree major in engineering/management is preferred.

Please submit resume to L Larry Wang at sanybrazil@sanyamerica.com.