



SANY AMERICA

Sany Group Company Ltd. was established in 1989 with the aim of “Building a First Class Enterprise, Training First Class Talent and making First Class Contributions”. Now recognized as the largest concrete machinery manufacturer and one of the top 50 construction equipment manufacturers in the world, Sany has been honored as Forbes Magazine Enterprise of China Most Competitive Brand. Sany Group Company Ltd is truly a company with proud heritage and a bright future.

Sany Group had sales of 2 billion in 2007 and projected revenue of 3.2 billion in 2008. Sany Group has plants in Germany and India as well as plans for construction of a manufacturing and R&D center in the United States. Sany has 190 branch offices in 70 countries worldwide.

Continuing the growth and standards of excellence, Sany America is established to serve the North American market and its people. Sany America is beginning the construction of a corporate campus for the North American headquarters including a 400,000 square foot assembly building which will include 160,000 square feet of R&D space for the development and assembly of truck-mounted concrete pumps, Motor Graders, Motor Graders as well as other high quality road construction machinery. Sany America is committed to utilizing 95% local Human Resources in the production and R&D process. Sales revenue in the U.S. is expected to grow to 500 million by 2012.

POSITION DESCRIPTION – CHIEF ENGINEER CRANES (TELESCOPIC)

The Chief Engineer (CE) for Cranes Telescopic (CT) will operate out of the Sany America Headquarters in Peachtree City, Georgia and will report to the Research and Development (R&D) Chief Technology Officer (CTO). The CT CE will be responsible for managing multiple engineer related project assignments that support the essential elements of the various CT product lines completion and launch. The CT CE will work as an integral part of a team involved in the planning, organizing, developing, enhancement, improvement, design, and redesign of CT products or product lines within the R&D Engineering Department. The CT CE will be responsible for meeting project deadlines and the timely reporting project status. The CT CE will work closely with the CTO to accomplish key goals for all stages of CT product development including R&D, project strategies and priorities, product management, manual implementation, communications, sales, and service. The CT CE will also assist in developing and executing short and long range plans which will lead to brand and product excellence. The CT CE must possess a solid understanding of the New Product and Process Development (NPPD) methodology and deliverables process.

SPECIFIC RESPONSIBILITIES:

- Work closely with the CTO to accomplish key tasks.
- Responsible for supporting new CT product development programs and sustaining engineering efforts related to various product lines.
- Responsible for developing & executing specific project plans based on Sany America product goals.
- Provide technical expertise to support Sany America with product development.
- Travel to China when required to provide support for product reviews, design reviews, technical guidance, testing, audits and training.
- Work with various departments of Sany America such as Operations, HR, Manufacturing, Sales, Service, and Purchasing to effectively and efficiently achieve the specified targets assigned by the CTO.
- Provide technical support to Service and Sales when required to ensure maximum customer satisfaction.
- Responsible for submitting weekly reports and monthly Key Performance Indices (KPIs) forms to the CTO.
- Communicate at least weekly with the assigned Manager.

EDUCATION

- Ideal candidate would have a minimum Bachelor of Science with 15 + years of experience in Engineering or equivalent degree. A Masters with 12 + years of experience or PHD with 9 + years of experience in Engineering is preferred

QUALIFICATIONS

- A Professional Engineering License (PE) is preferred.
- Candidate must possess the ability to work independently and meet goals and deadlines.
- Must be able to respond to Sany America's Engineering needs on a timely basis.
- Analytical skills along with adaptability to change, a high level of commitment to the company and product excellence along with a desire to take advice from supervisors to accomplish superior corporate results is necessary. The ideal candidate will be open minded and a very responsible employee.
- Excellent communication skills to work at all levels are imperative in this position. The candidate will be required to communicate verbally and in written form to a variety of groups. This will require good public speaking and presentation skills as well.
- The candidate should have the ability to work well in a cross functional environment.
- Knowledge of Chinese culture and language are desired but not a requirement.
- Ability to travel for extended periods internationally, primarily to China.
- Solid understanding of the Phase Gate New Product Development Process (NPPD) and deliverables a strong plus.